NICHOLAS AI

THE BORING BUSINESS KIT.

The Four Numbers calculator and the quote, reminder, invoice and schedule prompts for eight boring businesses.

Open the interactive version (copy buttons, checklists): **8 Boring Businesses Where Claude Does the Paperwork (With the Real Math)**

Open Claude: **https://claude.ai/new**

Prompts are in boxes: select the text to copy. All links in this PDF are live.

START HERE

The Paperwork Test: a boring business is needed every month, nobody wants to do it, and the paperwork is what burns owners out. Claude drafts the quotes, reminders, invoices and schedules. It can't do the physical work or give legal advice. Anything in [BRACKETS] is yours to replace.

- [ ] **Customers need it every month.**
- [ ] **Nobody wants to do it.**
- [ ] **The paperwork (quotes, reminders, invoices, schedule) is the part that burns out owners.**

THE FOUR NUMBERS

For any business: what one job pays x jobs a month = revenue. Subtract what it costs you to deliver. Then divide by your hours. Change one assumption at a time.

BUSINESS	JOB PAYS	JOBS A MONTH	REVENUE	NOTE
Lawn route	*$40 a cut*	*30 yards x 4*	*$4,800*	*About $3,200 after a third for costs*
Pressure washing	*$300*	*8*	*$2,400*	*Weather cancels days*
Pet waste route	*$20 a visit*	*40 customers x 4*	*$3,200*	*Long days: hire help*
Vending	*$150 net each*	*10 machines*	*$1,500*	*Location is everything*
Commercial cleaning	*$900 a month*	*3 offices*	*$2,700*	*Paid on contracts*
Property management	*10% of $1,200*	*20 doors*	*$2,400*	*Check licensing*
Tiny self-storage	*$110 a unit*	*40 units*	*$4,400*	*Finding the space is the hard part*
Bookkeeping	*$300 a month*	*15 clients*	*$4,500*	*An accountant reviews taxes*

Worked examples from stated assumptions in the video, not promises. Your real numbers will differ.

THE QUOTE

DRAFT THE QUOTE

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Write a short, friendly quote for [CUSTOMER] for [SERVICE] at [PRICE] per [VISIT/MONTH]. Include what is covered, what is not, the first available date [DATE], and a one-line way to say yes. Under 90 words, plain language.
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SENDING LINE

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Hi [NAME], here's the quote we talked about. Reply YES and I'll put you on the schedule.
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THE REMINDER

DRAFT THE REMINDER

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Write a polite reminder for [CUSTOMER] about [APPOINTMENT/PAYMENT] on [DATE]. One sentence plus one question they can answer with a single word. No pressure.
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EXAMPLE

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Hi [NAME], a quick reminder: we're booked for [DAY]. Still good?
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THE INVOICE

DRAFT THE INVOICE MESSAGE

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Write the message that goes with invoice [NUMBER] for [AMOUNT] due [DATE] for [CUSTOMER]. Friendly, one line of thanks, the amount, how to pay [LINK]. Under 50 words.
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THE SCHEDULE

BUILD THE WEEKLY ROUTE

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Here are my jobs this week: [PASTE: customer, address, job, time window]. Build a route and schedule grouped by area to minimize driving, flag any conflict, and draft a one-line confirmation message for each customer.
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FIND YOUR FIRST OFFER

THE ONE QUESTION

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What's the one piece of paperwork you hate most?
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Ask one owner this week. The answer is your first offer.

THE CATCH FOR EACH BUSINESS

BUSINESS	THE CATCH
Lawn route	***You push the mower***
Pressure washing	***Weather***
Pet waste route	***Hours are real***
Vending	***A bad location earns nothing***
Commercial cleaning	***Never send a proposal unread***
Property management	***Many places require a license***
Tiny self-storage	***Finding space you can fill***
Bookkeeping	***Review every line; an accountant for taxes***

YOUR FIRST 48 HOURS

- [ ] Day one: pick one business and one town.
- [ ] Have Claude list thirty owners or locations and write your one question.
- [ ] Day two: send it to ten.
- [ ] Run the Four Numbers on whatever you hear back.
- [ ] If the math works, offer a small test and ask for a paid thirty-day start.